

From Cradle to College Foundation, Inc.
Board of Directors Meeting
Of
December 15, 2021

The From Cradle to College Foundation, Inc. held a Board of Directors meeting on December 15, 2021, at 10:30 AM through a Zoom Meeting initiated at 600 8th Avenue West, Palmetto, Florida

Board Members Present:

Marc Gilner
Dianne Kopczynski
Diana Dill
Paul Sharff, Managing Director

Board Members Absent:

Linda Guritz (excused)
Howard Veltz (excused)
Rachael Quinn (excused)
Andrew Minor (non-voting)

Foundation Staff Present:

Marie O'Connell

These minutes are a summary of the discussion and action items of the From Cradle to College Foundation Board of Directors meeting on December 15, 2021.

Welcome and Roll Call

Marc Gilner called the meeting to order at 10:33 AM.
Paul Sharff conducted roll call and determined a quorum was present.

Foundation Update

County Funding/Contracts

Mr. Sharff reported to the board that WIT program continues at \$210,000 for the county contract year and the program is doing very well. He shared that an employee had resigned but that we now have a great candidate in that position, and we hope to double the program next year.

CARES

Mr. Sharff shared with the board that Manatee County has access to 78 million dollars in CARES funding, but there has been no word at this time as to how it will be spent. It has been reported that they are consulting with Ernst & Young and that it is likely that the process may begin in January of 2022. Mr. Sharff stated that the Foundation will apply again for this funding to further serve the community.

PEARLS

Mr. Sharff advised the Board that he has been speaking with Senator Boyd about the continuation of PEARLS in the amount of approximately \$250,000 for the upcoming year. Mr. Sharff hopes to continue this active shooting program unique to childcare providers and he shared that Senator Boyd is possibly willing to fund the program in the future. Ms. O'Connell shared that the trainings continue to be successful and that she recently trained at a conference for one of the Coalitions that had not been able to participate prior due to issues from Hurricane Michael. She also noted that PEARLS continues to be offered via in-person training and through Zoom.

Golf Tournament 2021

Mr. Sharff reported that the Golf Tournament was a great success with a net of approximately \$50,000. The event was sold out with 31 teams. Dianne Kopczynski said that it was a beautiful day for all. This 10th Anniversary tournament was a wonderful event, and we anticipate it to grow even larger next year.

Leadership Prayer Breakfast 2021

Diana Dill noted that the breakfast was an amazing time, offering high kudos to Paul and his Leadership team. She continued to say that the amazing way this event turned out speaks volumes to the organization's mission and community as well for their support. The Leadership lineup was very impressive, and she was so proud to be a part of the event. Mr. Sharff added that there were about 700 attendees in total, and he thought we could have hit 1000 but the caterer backed out of the event so there was concern about continuing the push for attendees. At the event, there were approximately \$100,000 scholarship and \$50,000 undesignated funds generated by the Breakfast.

Mr. Sharff presented a list of organizations to the board for review prior to the meeting and now noted that there were two changes: The DeSoto Fishing Tournament is now called the East Manatee Fire Fishing Tournament and

he also wanted to add Cross Wake Fishing Tournament. Judge Gilner asked if these were agencies we had funded in the past and Mr. Sharff confirmed that they are. Diana Dill pointed out that we should add Pus to Means on Wheels to be specific to the agency that provided children's meals. Mr. Sharff mentioned that the children's program probably has their immediate issues resolved but, in an emergency, they will contact us. He noted that the funds will be donated and matched by in-kind services from ELC, and the Foundation name will get out there. Mr. Sharff stated that early learning is the big picture, and we want to help other organizations not as fortunate as us. He mentioned that the Foundation would combine funding with other programs to provide up to a 4-year plan at college for about a \$3,500 investment. Mr. Sharff went into more detail about the types of scholarships. The Foundation would like to name a scholarship after Harry Kinnan, one dedicated to educational teaching, utilizing foundation dollars, Florida Prepaid, and individual contributors as funding. Mr. Sharff pointed out that leveraging funding will provide the most benefit overall. Law Enforcement Scholarships can be funded to take a candidate all the way through training at MTC for \$5,000 with only one-half of that coming from the Foundation based on the match available. The Foundation would like to name three scholarships after the current and most recently preceding sheriffs, Rick Wells, Brad Steube, and Charlie Wells. The Sheriff's Advisory Board will be invited to participate, which should bring in more match funding. Mr. Sharff indicated that the Foundation would also like to establish a scholarship to honor Carol Jenkins Barnett. Ms. Barnett was very involved in a Reading PALS program, and we will be seeking permission from her family to move forward. Mr. Sharff has already communicated with the Children's Movement, and they agree with this concept. Mr. Sharff noted that we will assist both first responders and education through the three scholarship areas discussed: Kinnan, Law Enforcement, and Barnett Reading PALS.

FCTCF Financials

The September 2021 financials were reviewed by the Board. These documents indicate that the Foundation is operating in a financially sound manner. The Foundation continues its engagement with Walters CPA firm for the financial reporting. Mr. Sharff also noted that Bill Ammons is creating and maintaining a dashboard for the Foundation's operations.

Moss Krusick Financial Audit 20-21

Prior to this Board meeting, Moss Krusick held an Audit Committee meeting to review the results of the Fiscal Year 20-21 combined ELC and FCTCF audit. Dianne Kopczynski attended on behalf of the Foundation. She reported that the report was issued unmodified, with a clean opinion, no internal control issues, and all went really well, as usual. Dianne added that this was an excellent year, and Mr. Gilner seconded that and noted the challenges that were faced in the year. Diana Dill joined in, noting that it was a great year for the Foundation.

Items for Approval on Consent Agenda

The September 2021 Financials were presented to the Board for approval under the Consent Agenda.

Upon a motion duly made by Dianne Kopczynski and seconded by Diana Dill, the motion to approve the Consent Agenda item was unanimously approved as presented.

Items for Approval on Non-Consent Agenda

Moss Krusick Audit report were presented to the Board for approval under the Non-Consent Agenda.

Upon a motion duly made by Diana Dill and seconded by Dianne Kopczynski, the motion to approve the Non-Consent Agenda item was unanimously approved as presented

The Funding Authorization list, as revised, was presented to the Board for approval under the Non-Consent Agenda.

Upon a motion duly made by Dianne Kopczynski and seconded by Diana Dill, the motion to approve the Non-Consent Agenda item was unanimously approved as presented

The three scholarship categories were presented to the Board for approval under the Non-Consent Agenda.

Upon a motion duly made by Diana Dill and seconded by Dianne Kopczynski, the motion to approve the Non-Consent Agenda item was unanimously approved as presented

Approval of the Board of Directors' Meeting Minutes of September 29, 2021

Upon a motion duly made by Dianne Kopczynski and seconded by Diana Dill, the Minutes for the Board of Directors Meeting of September 29, 2021, were unanimously approved as presented.

Old Business

None

New Business

None

Public Comments

None

Adjournment

There being no further business to come before the Board, Dianne Kopczynski moved to adjourn, and Diana Dill seconded the motion. The Meeting was adjourned at 10:57AM.

Minutes Prepared by:

Minutes approved by:

Marie O'Connell

Marc Gilner, Esq.